



COUNTY OF SAN LUIS OBISPO  
**DEPARTMENT OF GENERAL SERVICES**

COUNTY GOVERNMENT CENTER • SAN LUIS OBISPO, CALIFORNIA 93408 • (805) 781-5200

DUANE P LEIB, DIRECTOR

**INVITATION TO BID 3400-06  
IBM 3590 TAPE SUBSYSTEM**

August 22, 2006

The County of San Luis Obispo is currently soliciting bids for an IBM 3590 Tape Subsystem.

Each bid shall specify each and every item as set forth in the attached specifications. Any and all exceptions must be clearly stated in the bid. Failure to set forth any item in the specifications shall be grounds for rejection. The County of San Luis Obispo reserves the right to reject all bids and to waive any informalities.

Please submit your bids on the attached form. They must be received at the office of the General Services Department no later than 4:00 p.m., September 14, 2006.

Any and all comments and suggestions are sincerely encouraged prior to the bid opening.

PHILL HALEY  
Buyer II - Central Services Division  
phaley@co.slo.ca.us

**TO: ALL PROSPECTIVE BIDDERS**  
**SUBJECT: LOCAL BIDDERS PREFERENCE**

The County of San Luis Obispo has established a local vendor preference. All informal and formal bids for contracts will be evaluated with a 5% preference for local vendors. Note the following exceptions:

1. Those contracts which State Law requires be awarded to the lowest responsible bidder.
2. Public works construction projects.

A "local" vendor will be approved as such when, 1) It conducts business in an office with a physical location within the County of San Luis Obispo; 2) It holds a valid business license issued by the County or a city within the County; and 3) Business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference.

As of March 3, 1994 individual County Buyers evaluate bids considering the local vendor preference described above. The burden of proof will lie with bidders relative to verification of "local" vendor preference. Should any questions arise, please contact a buyer at (805) 781-5200. All prospective bidders are encouraged to quote the lowest prices at which you can furnish the items or services listed in County bids.

	YES	NO
Do you claim local vendor preference?		
Do you conduct business in an office with a physical location within the County of San Luis Obispo?		
Business Address: _____ _____		
Years at this Address: _____		
Does your business hold a valid business license issued by the County or a City within the County?		
Name of Local Agency which issued license: _____		

Business Name: \_\_\_\_\_

Authorized Individual: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Dated: \_\_\_\_\_

**TO: ALL PROSPECTIVE BIDDERS**

**SUBJECT: POLICY ON PURCHASING PRODUCTS MADE WITH OR CONTAINING  
CHLOROFLUOROCARBONS (CFC's)**

Summary

Many products contain chlorofluorocarbons (CFC's), a known depleter of ozone in the atmosphere. Under the U.S. Clean Air Act and the Montreal Protocol on Substances That Deplete the Ozone Layer, CFC production for use in industrialized nations is to be totally phased out by January 1, 1996. There are still many products on the market that contain CFC's or are made with CFC's. The Department of General Services, purchasing staff must identify products made with or containing CFC's and purchase alternative products whenever practical and possible.

Policy

To this end, it shall be the policy of the County of San Luis Obispo that all bidders, who wish to do business with the County are required to identify all products that contain CFC's or use CFC's in the manufacturing or shipping processes. Bidders are required to identify alternative products that do not use CFC's, for possible purchase by the County.

Bidder Response

	YES	NO
Do any products offered herein contain CFC's or use CFC's in the manufacturing or shipping process?		
If yes, please offer an alternative product by copying bid forms and submitting an alternate bid. Will you offer an alternate?		
Please provide any other information that may be helpful to the County. Attachments are acceptable.		

Bidder: \_\_\_\_\_

**GENERAL CONDITIONS AND INSTRUCTIONS**

1. All bids submitted by Seller to Purchaser should be submitted upon the attached bidder's form, completed and signed, (only typewritten or ink shall be accepted with no erasures or corrections unless properly authenticated by signature) in accordance with the instructions contained herein.
2. The issuance of this bid request creates no obligation on the part of the County and the County reserves the unconditional right at its option to either reject all bids or waive any irregularities or informalities therein. Each bid shall be in a separate sealed envelope with the bid number, name of bidder, title of the bid, date and time due showing on the outside of the envelope.
3. All prices must be firm for 45 days from the date of the bid opening and be inclusive. Upon award, prices will be in effect for the term of the contract.
4. Prompt payment discounts of 20 days or longer will only be considered when comparing bids, however, if you offer any prompt payment discounts, please indicate this on your bid.
5. Awards will be made to realize the greatest savings to the County and may not necessarily be the lowest bid especially where services are of the utmost importance.
6. Submission of a signed bid will be interpreted to mean that the bidder has thereby agreed to all conditions, instructions, descriptions and specifications contained herein.
7. All materials included in the contract shall be in compliance with all Federal and State OSHA laws.
8. All applicable City, State, and Federal taxes and fees are to be included in the proposal.
9. The only terms that will be honored are those terms included in general and special conditions and instructions, purchase order or other documents issued by the County.
10. In the event of any conflicts or ambiguities between these instructions and State or Federal laws, regulations or rules, then the latter shall prevail.
11. Only one bid will be accepted per vendor.
12. Bidders may withdraw their bid either personally, by written request, or by telegraphic request confirmed in the manner specified above at any time prior to the scheduled closing time for receipt of bids. No bidder may withdraw their bid after the time set for the opening.
13. All time limits stated are of the essence and must be complied with. Any bids received after closing time stipulated will be returned unopened.
14. All bids must be submitted in a manner so they can be readily hole punched and placed in a standard legal size file folder.

15. The County may make partial payments after a substantial portion of the merchandise has been delivered. On all items, a 10% retention will be withheld until all merchandise has been accepted.
16. Brand names are used to establish a level of quality only. Any alternates or equals must be approved five (5) days prior to the bid opening date, by the County, who will have the sole right to determine this. If an alternate or equal is submitted without going through the above- described process, the County will have the sole right to decide whether or not an alternate is acceptable.
17. Vendor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, sex or national origin and that it will comply with the "Contractor's Agreements" provisions of Presidential Executive Order No. 11246.
18. **NO FAXED** Bids will be accepted.
19. Return bid by September 14, 2006 at 4:00 p.m. to:

COUNTY OF SAN LUIS OBISPO  
DEPARTMENT OF GENERAL SERVICES  
PHILL HALEY, BUYER II  
1087 SANTA ROSA STREET  
SAN LUIS OBISPO, CALIFORNIA 93408

20. Direct any technical questions to Keith Willard at 805-781-5106.

**SPECIFICATIONS**

Item	Qty	Product Number- Description	Unit Price	Total
		This bid proposes adding a new tape subsystem so we have THREE ALTERNATIVE response categories: NEW/REFURBISHED/USED. We are still doing some analysis on A00 vs A50 Tape Controllers so you will see lines for both below. Bidders may submit partial bids for one or more items and the County reserves the right to award to multiple vendors.		
<b>NEW (ALTERNATIVE 1)</b>				
1	1	IBM 3590 Tape Subsystem (NEW)		
		To Include:		
1a	1	3590-A14 Frame Box		
1b	1	3590-A00 Tape Controller		
1c	1	3590-A50 Tape Controller		
1d	4	3590-B11 Tape Drive		
<b>REFURBISHED (ALTERNATIVE 2)</b>				
2	1	IBM 3590 Tape Subsystem (REFURBISHED)		
		To Include:		
2a	1	3590-A14 Frame Box		
2b	1	3590-A00 Tape Controller		
2c	1	3590-A50 Tape Controller		
2d	4	3590-B11 Tape Drive		
<b>USED (ALTERNATIVE 3)</b>				
3	1	IBM 3590 Tape Subsystem (USED)		
		To Include:		
3a	1	3590-A14 Frame Box		
3b	1	3590-A00 Tape Controller		
3c	1	3590-A50 Tape Controller		
3d	4	3590-B11 Tape Drive		
<b>Additional Features (REQUIRED)</b>				
4	200	3590 blank media		
5		IBM warranty (specify) or be eligible for immediate inclusion onto the County's existing IBM maintenance contract.		
6		Installation by IBM Customer Engineer(s)		
7		Delivery must be to the computer room on the 4 <sup>th</sup> floor of the old courthouse. No loading dock exists for the delivery.		
8		Delivery to the computer room is via passenger elevator to the 4 <sup>th</sup> floor, maximum capacity 2,000 lbs.		
9		Hands on Training of the new tape subsystem		
		Sub-total		\$
		7.25% CA State Sales Tax		\$
		<b>Grand Total</b>		<b>\$</b>

The undersigned agrees to:

Deliver F.O.B. (**Dest, No shipping charges**) and install the items listed above, and in accordance with Specifications attached. All equipment to be new and unused of the latest model year and all attachments shall be designated to be compatible with equipment proposed.

All equipment and accessories shall comply with the applicable State and Federal Codes, Regulations and Requirements.

Equipment shall be delivered serviced and ready to operate.

Description of proposed equipment:

Make \_\_\_\_\_ Model \_\_\_\_\_ Year of Mfg. \_\_\_\_\_

Warranty \_\_\_\_\_

DESCRIPTIVE LITERATURE WITH COMPLETE SPECIFICATIONS MUST ACCOMPANY ALL BIDS. DEVIATIONS TO ATTACHED SPECIFICATIONS MUST BE CLEARLY INDICATED. NO DEVIATIONS UNLESS SPECIFIED IN SPECIFICATION SHEET OR BELOW.

TERMS OF SALE \_\_\_\_\_

DATE OF DELIVERY \_\_\_\_\_ **GRAND TOTAL:** \_\_\_\_\_

Authorized Official Name (Print) \_\_\_\_\_

Authorized Official Title (Print) \_\_\_\_\_

Signature \_\_\_\_\_

Firm Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ FAX \_\_\_\_\_

Federal Taxpayer ID# \_\_\_\_\_

☐ Individual/Sole Proprietor

☐ Corporation

☐ Partnership

☐ Other

BIDS MUST BE RECEIVED BY 4:00 P.M., SEPTEMBER 14, 2006 AND  
WILL BE OPENED IN THE OFFICE OF GENERAL SERVICES  
Bid 3400-06